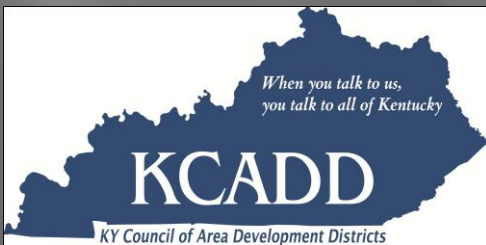
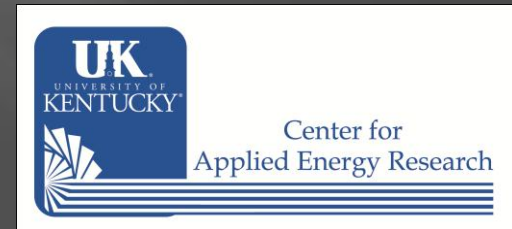
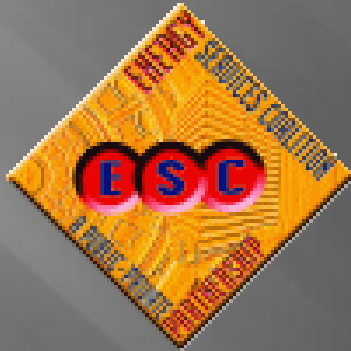


LOCAL GOVERNMENT ENERGY RETROFIT PROGRAM



Project

- Competitive Award from U.S. DOE
 - \$715,000
 - September 2012 – September 2015
- Multi-Purpose
 - Encourage the use of Energy Savings Performance Contracting by Local Governments
 - Encourage local governments to explore energy usage and comprehensive planning activities
 - Look to potentially aggregate smaller projects to make them more attractive to the ESCO community

Educational Exercise

- ▣ Employees who see and pay utility bills aren't necessarily the decision makers
- ▣ Procurement Process
 - Energy Savings Performance Contracting is a different type of procurement
- ▣ Template documents, checklists, materials to help local governments understand and use the process
- ▣ Technical Assistance

Outreach/Partners

▣ Integral Partnerships

- Department for Local Government
- Kentucky ESC Chapter
- Kentucky League of Cities (KLC)
- Kentucky Association of Counties (KACo)
- Kentucky Area Development Districts

▣ Presentations/Workshops

- Approximately 50 presentations/workshops/outreach opportunities
- Area Development Districts
- Governor's Local Issues Conference
 - ▣ Lt. Governor Abramson

Example Project

- ▣ Greensburg -- \$1.3 million
 - Water Meters
 - Automated Meter Reading (AMR) Technology
 - New HVAC Units
 - Building Automation Systems
 - Lighting Upgrades